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A survey of over 1100 sales people indicates that handling objections and closing the deal are the biggest weaknesses of ALL sales people. I created The Closer's Survival Guide for YOU so you can become GREAT at Negotiating and Closing.. I assure you this will be the BEST most current information you have ever read or listened to regarding how to Close the Deal.

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Closing the customer is like taking a trip: you are limited by the amount of gas you have in the tank. A great closer will have more closes than the customer has objections, stalls, and reasons not to close. That's why I have over 100 closes in The Closer's Survival Guide.

How To Close A Sale: The Ultimate Guide - Grant Cardone

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